Scripted Non-English Content Review [Top Production Groups] Q1'20 - Q3'23





Scripted Non-English Content Review

List of Topics Covered

- Group Overview: Market Focus
- Content Production Trends
- 3. Scripted vs. Unscripted Content Production Trends
- 4. Non-English vs. English Language Production Trends
- 5. Non-English Scripted TV Series Comparison
- 6. Top Production Partners

Key Goals of the Report & Methodology



Goals

- Given the Hollywood strikes, a host of members were asking us on <u>Non-English</u> production and catalog strengths of select Production Houses/ Groups.
- Hence, we studied the Content Production trends in <u>Non-English</u> for Fremantle, Banijay, SPE, ITV, BBC, All3Media, Endeavor and ZDF
- Identify regional presence for players (incl. labels, subsidiaries)
- Review production trends with a focus on Non-English Scripted TV Series
- Identify top production partners for these Groups

Methodology

- Vitrina tracks production activities for 60+ Countries daily
- The productions companies/subsidiaries of the selected Group Companies have been reviewed
- Current Report is Primarily Focused on **PRODUCTION TRENDS FOR TV SERIES**
 - Time Period: 2020 Sep 2023
 - Groups in Focus: Fremantle, Banijay (excl. Endemol), Endemol, Sony Corp., ITV, BBC Studios,
 All3 Media, Endeavor, ZDF comprising 300+ companies

Timeframe: Year 2020 till 2023

Key Highlights



- The Groups and its subsidiaries are predominantly Europe based
- Sony Group tops the Non-English Scripted TV Series production, closely followed by Banijay and Fremantle
- Sony Group's TV Series production has a high emphasis on **Japanese animation**
- Fremantle leads in Italian series productions
- USA, UK, Germany, Italy, Netherlands, India and France among top markets for content creation for the selected Group Companies
- French, Italian, German content is a crowded space with all competing labels
- In Latam, APAC & Africa the selected Groups have lesser presence both in terms of offices/subsidiaries and production volume in scripted TV series, indicating presence of strong local studios

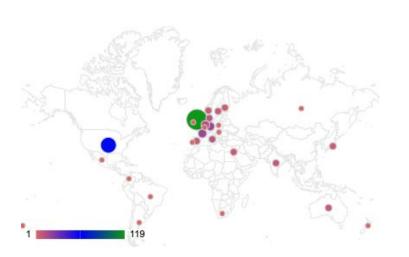
Selected Group Companies: Market Focus



Group & Subsidiaries:

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Market Dispersion & Production Output

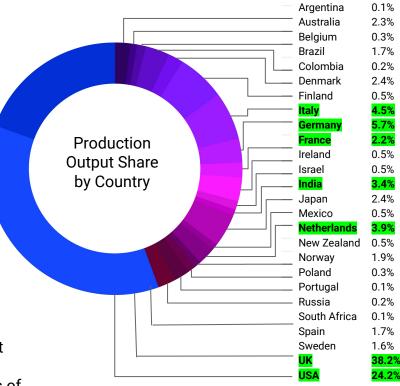




 HQs largely in UK & US, with subsidiaries and production arms scattered across Europe, Latam and Asia

US Headquartered companies largely focussed on English content production

 UK, USA, Germany, Italy, Netherlands, France & India top producers of content among the selected groups

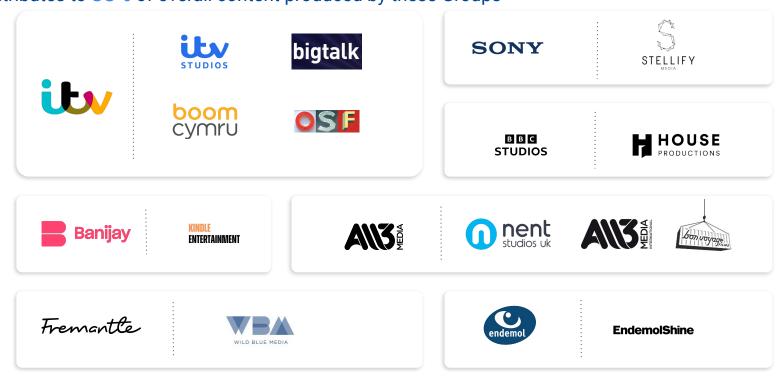


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Market Focus: United Kingdom

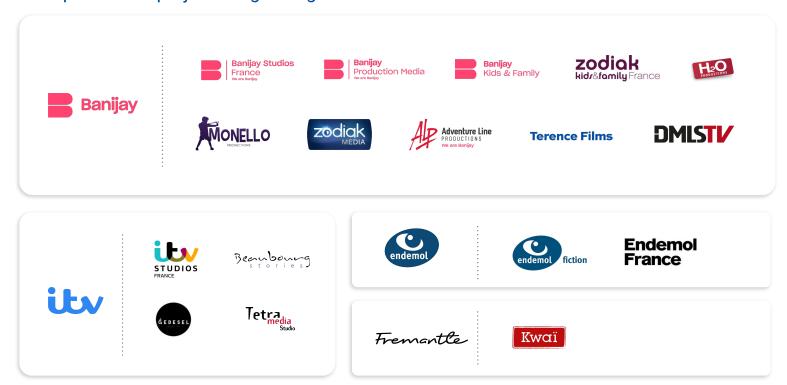
UK, a top production hub for **English and European** content with the presence of all the groups. Contributes to 38% of overall content produced by these Groups



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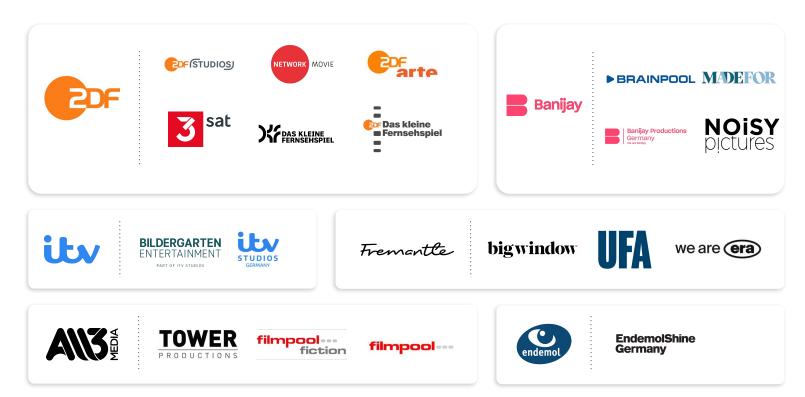
Market Focus: France

Banijay Group & its subsidiaries via home-grown labels and acquisitions have commissioned >70% of production projects originating in France



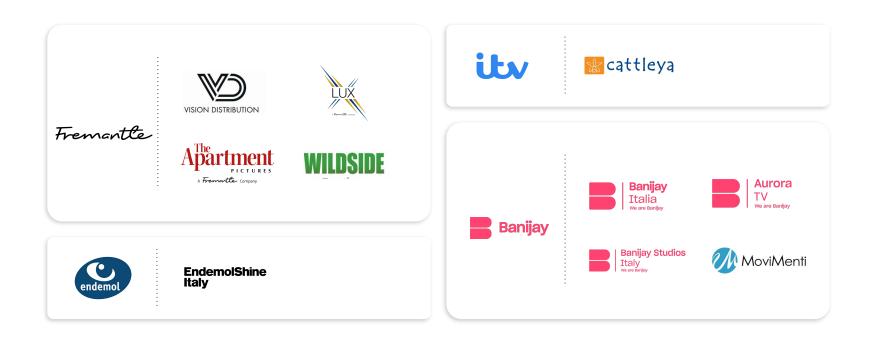
Market Focus: Germany

Regional Broadcaster, **ZDF**, the **largest** commissioner of production projects from Germany



Market Focus: Italy

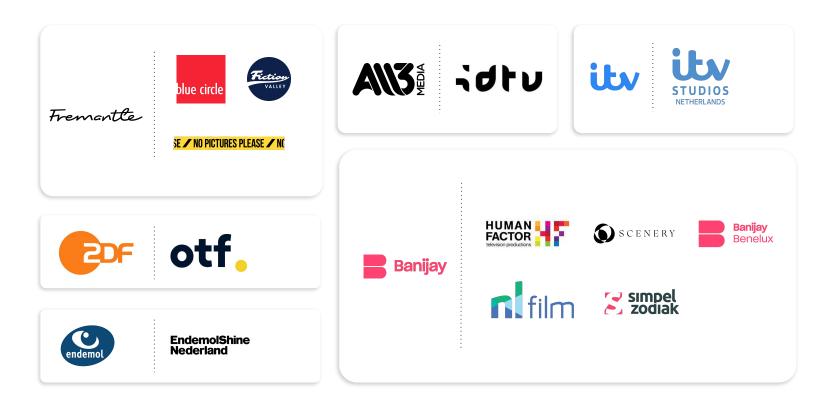
Fremantle labels emerge as the top group in Italy with a share of **69%** of production output



Market Focus: Netherlands



Banijay, Fremantle & ITV account for ~85% of content produced from Netherlands

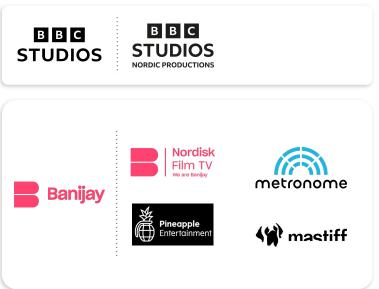


Market Focus: Denmark

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Within the Scandinavian region, **Denmark** accounts for the largest content production **Banijay & Fremantle** labels are the top studios producing majority of the content within these groups



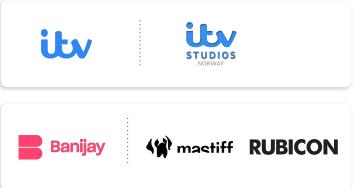


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Market Focus: Norway

Fremantle has the largest number of companies when compared within this group Banijay and Fremantle have produced similar number of projects in Norway



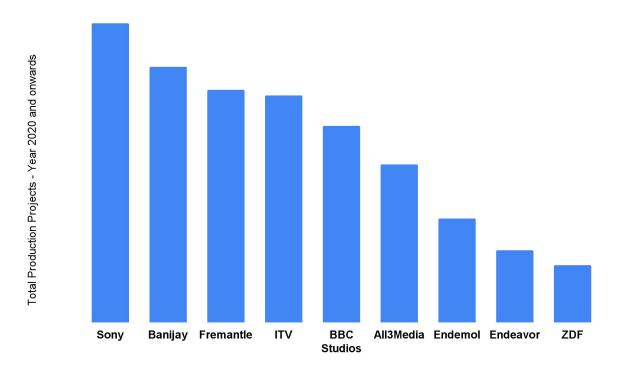


Overall Content Production Trends



Content Production Trends: Group Leaderboard



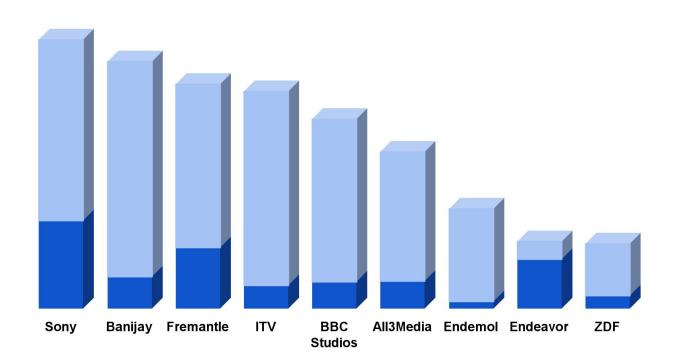


- Closely contested
 Leaderboard among
 the top 5 players
- Sony Group productions skewed towards Japanese animations

Content Production Trends: Movies vs. TV Series



■ TV Series ■ Movies

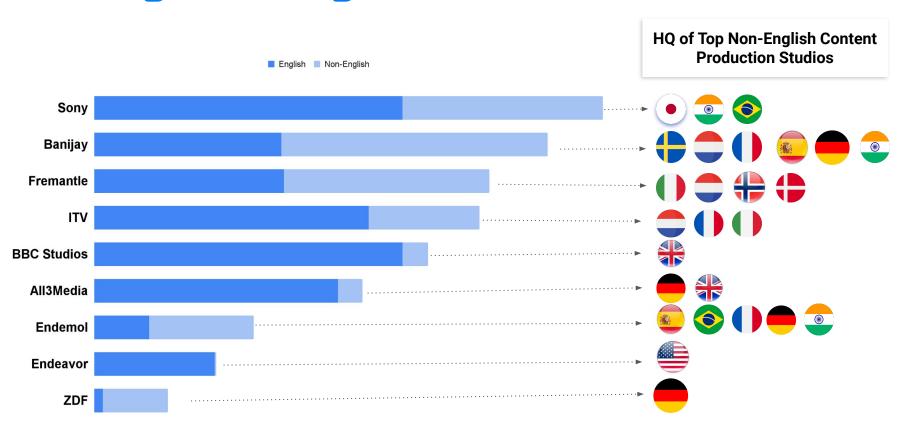


- Overall skew towards TVSeries production
- Fremantle have higher share of Movies production than average
- Endemol & ZDF focussed on TV Series

Content Production Trends:

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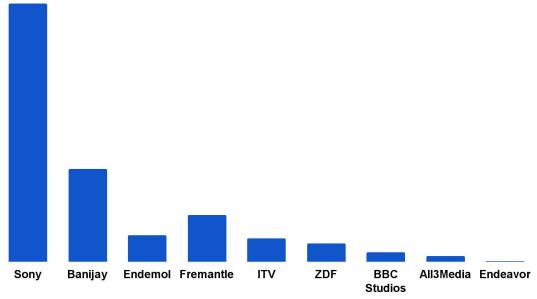
Non-English vs. English



Timeframe: Year 2020 till Sep 2023

Content Production Trends: Non English Scripted TV Series





- Sony's Japanese subsidiaries contributed to 65% of its Non-English projects
- Apart from France, Banijay's
 Nordic subsidiaries contributed to scripted series productions
- 25% of Fremantle's non-English scripted series commissions driven from Italy while 20% of Endemol's scripted series commissions came from Spain

Chart represents TV Series and Films produced globally by the respective group from year 2020 onwards

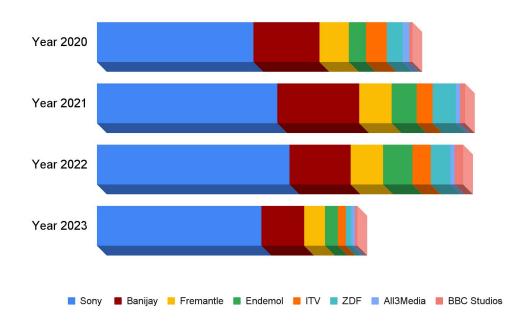
Content Production Trends:



Non English Scripted TV Series: Y-o-Y Trend

Productions declines across all groups in 2023

Sony declined by 14% in last year || Banijay productions declined 25% & 30% in last 2 years || Endemol declined 56% in last year || Fremantle declined 36% in last year











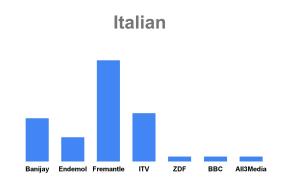
Timeframe: Year 2020 till Sep 2023

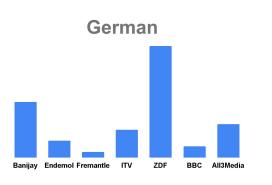
Content Production Trends:

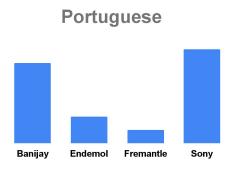
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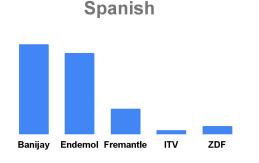
Non English Languages Share

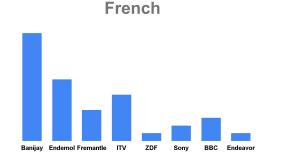
Italian & German have clear dominant leaders in Fremantle & ZDF Hindi & Portuguese content indicates regional studios' dominance, with less presence from these groups

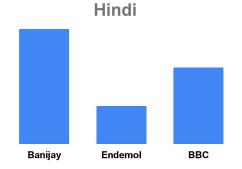










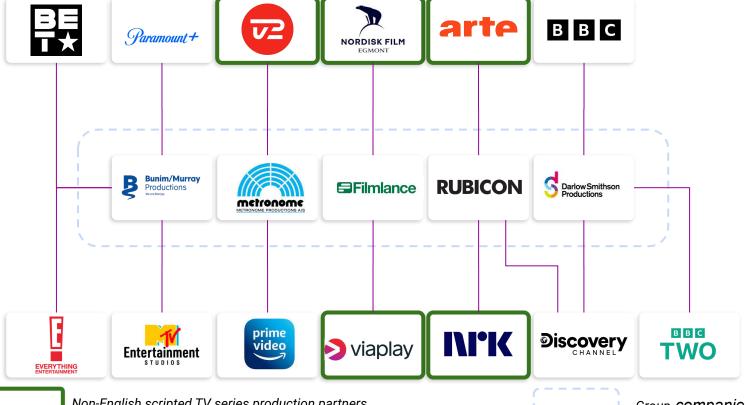


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Top Production Partners Review



Top Production Partners: Banijay Group



Banijay Group: Recent Scripted Non-English TV Series





Marie Antoinette

Commissioned by: Canal+ Produced by: Banijay Studios France, Capa Drama

Language: French
Genre: Drama, War &
Politics
Country of Origin: France



Countrymen

Commissioned by: **Arte, NRK TV** Produced by: **Rubicon TV**

Language: **Norwegian** Genre: **Comedy, Drama** Country of Origin: **Norway**



Les Disparus de la Forêt Noire

Commissioned by: RTBF, TF1 Produced by: Fiction'Air, Banijay Studios France, Beside Productions

Language: French Genre: Crime, Drama Country of Origin: Belgium



Pacific Criminal

Commissioned by: France 3
Produced by: Terence
Films

Language: French
Genre: Crime
Country of Origin: France



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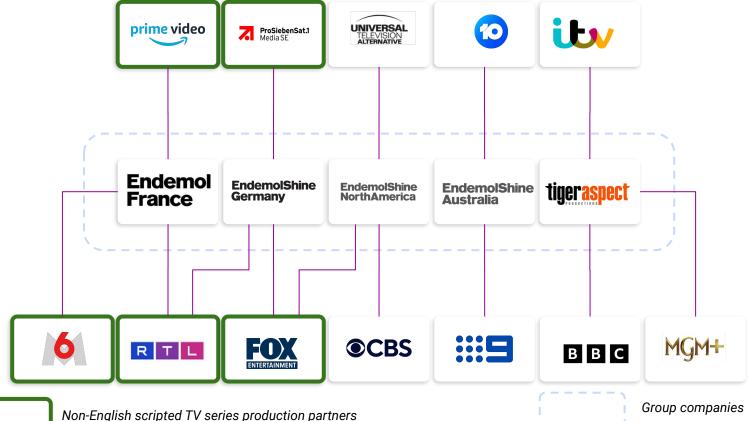
Commissioned by: **Netflix** Produced by: **A Fábrica**

Language: Portuguese Genre: Comedy Country of Origin: Brazil

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Top Production Partners: Endemol



Legend

Endemol Group: Recent Scripted Non-English TV Series

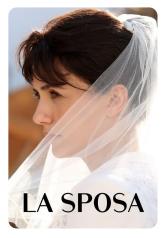




Goede Tijden, **Slechte Tijden**

Commissioned by: RTL Produced by: Endemol France, Banijay Benelux

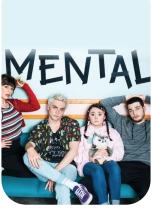
Language: Dutch Genre: Soap Country of Origin: Netherlands



La Sposa

Commissioned by: RAI Produced by: Endemol Shine Italy, Rai Fiction

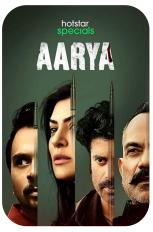
Language: Italian Genre: Drama. Documentary, Family Country of Origin: Italy



Mental

Commissioned by: France **Television** Produced by: **Endemol France**

Language: French Genre: Drama. Comedy Country of Origin: France



Aarya

Commissioned by: **Disney+ Hotstar** Produced by: **Endemol Shine India**

Language: Hindi Genre: Crime, Drama Country of Origin: India



Bonnie & Clyde

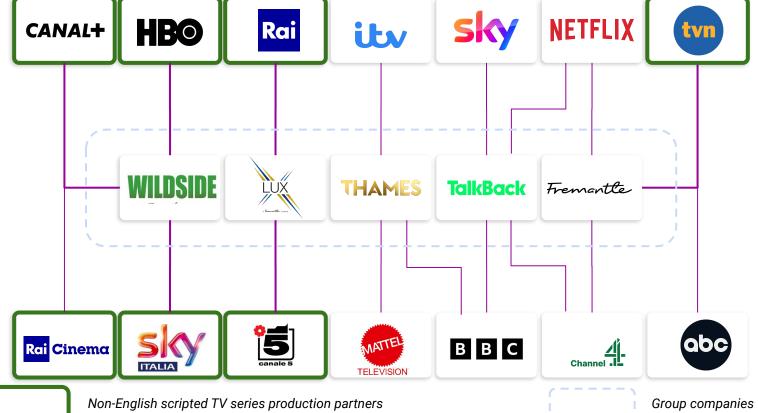
Commissioned by: Videoland Produced by: Endemol Shine Netherlands, Banijay **Benelux**

Language: Dutch Genre: Drama Country of Origin: Netherlands

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Top Production Partners: Fremantle



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Fremantle Group: Recent Scripted

Non-English TV Series



II Re

Commissioned by: Sky Italia Produced by: Wildside, The Apartment

Language: Italian Genre: Crime, Drama, Action & Adventure Country of Origin: Italy



Furia

Commissioned by: **Viaplay** Produced by: **Monster, Paprika Studios**

Language: **Norwegian** Genre: **Crime, Drama** Country of Origin: **Norway**



Blanca

Commissioned by: **Lux Vide**Produced by: **Rai Fiction**

Language: **Italian**Genre: **Crime, Drama**Country of Origin: **Italy**



Bang Bang Baby

Commissioned by: Prime Video
Produced by:
Amazon Studios

Language: **Italian** Genre: **Crime, Drama** Country of Origin: **Italy**



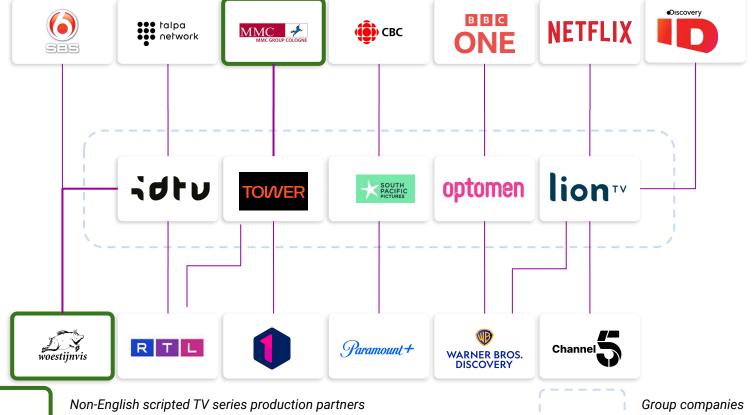
BrzydUla 2

Commissioned by: **TVN** Produced by: **Fremantle**

Language: Polish Genre: Comedy Country of Origin: Poland

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Top Production Partners: All3Media



Timeframe: Year 2020 till Sep 2023

All3Media Group: Recent Scripted

Non-English TV Series



Grünberg und Kuhnt-Kommissare ermitteln

Commissioned by:
Seven.One Production

Produced by: Filmpool Entertainment

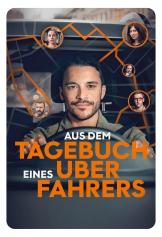
Language: **German**Genre: **Crime**Country of Origin: **Germany**



Ich dich auch!

Commissioned by: **ZDF**Produced by: **Tower Productions, MMC Studios**

Language: **German**Genre: **Comedy**Country of Origin: **Germany**



Diary of an Uber Driver

Commissioned by: **ZDF**Produced by: **Bon Voyage Films**

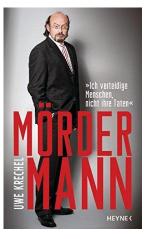
Language: **German**Genre: **Comedy**Country of Origin: **Germany**



The Gymnasts

Commissioned by: ZDF,
Paramount+, RAI
Produced by: Indigo Film,
All3Media International,
Network Movie Film und
Fernsehproduktion GmbH

Language: Italian Genre: Crime, Drama, Mystery Country of Origin: Italy



Mördermann

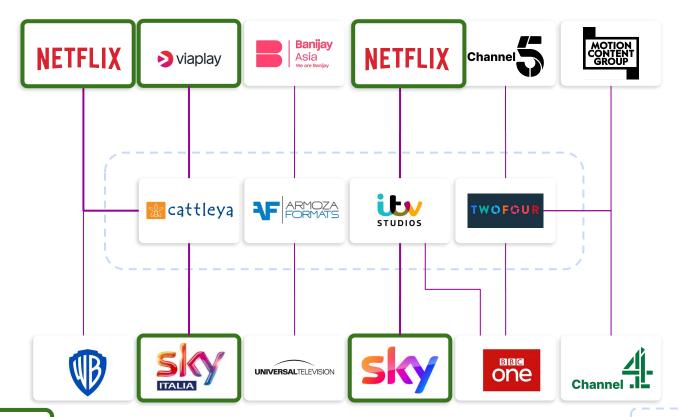
Commissioned by: **Joyn** Produced by: **Filmpool Entertainment**

Language: German
Genre: Crime,
Documentary
Country of Origin: Germany

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Top Production Partners: ITV





Legend

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ntial Timefran

ITV Group: Recent Scripted Non-English

TV Series



Summertime

Commissioned by: **Netflix** Produced by: **Cattleya**

Language: **Italian** Genre: **Drama, Comedy** Country of Origin: **Italy**



Baby Fever

Commissioned by: **Netflix** Produced by: **Apple Tree Productions**

Language: **Danish**Genre: **Drama**Country of Origin: **Denmark**



Diepe Gronden

Commissioned by: **SBS6**Produced by: **ITV Studios Netherlands**

Language: **Dutch**Genre: **Drama, Crime**Country of Origin: **Netherlands**



Poikani Joel

Commissioned by: Elisa Viihde
Produced by: ITV Studios
Finland

Language: Finnish Genre: Drama Country of Origin: Finland



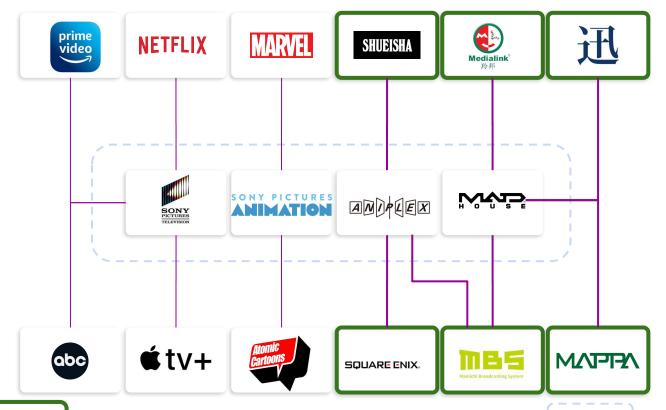
Romulus

Commissioned by: **Sky** Produced by: **Groenlandia, Cattleya**

Language: Old Latin Genre: Drama, Action & Adventure Country of Origin: United Kingdom, Italy

Top Production Partners: Sony





Legend

Sony Group Corporation: Recent Scripted

Non-English TV Series



My Love Story With Yamada-kun at Lv999

Commissioned by: **Tokyo MX**Produced by: **Madhouse**

Language: Japanese
Genre: Animation, Comedy
Country of Origin: Japan



Reputación Dudosa

Commissioned by: Claro Video Produced by: Sony Pictures Television (SPT) Latin America

Language: **Spanish**Genre: **Comedy**Country of Origin: **Mexico**



TRIGUN STAMPEDE

Commissioned by: Crunchyroll Produced by: Toho, Orange

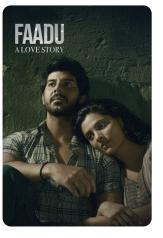
Language: Japanese
Genre: Animation, Action &
Adventure, Sci-Fi &
Fantasy
Country of Origin: Japan



SPY x FAMILY

Commissioned by: Wit Studio Inc Produced by: CloverWorks

Language: Japanese Genre: Animation, Action & Adventure, Comedy Country of Origin: Japan

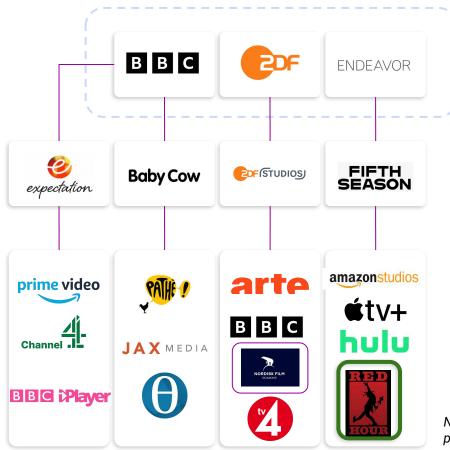


Faadu

Commissioned by: **SonyLIV** Produced by: **Studio Next**

Language: **Hindi** Genre: **Drama** Country of Origin: **India**

Top Production Partners: BBC, ZDF, Endeavor



Legend

Non-English scripted TV series production partners

Timeframe: Year 2020 till Sep 2023

Recent Scripted Non-English TV Series





The Office PL

Commissioned by:
Comedy Central, Canal+
Polska
Produced by: BBC Studios,
Jake Vision

Language: **Polish**Genre: **Comedy**Country of Origin: **Poland**



The Broken News

Commissioned by: **Zee5** Produced by: **BBC Studios**

Language: **Hindi** Genre: **Drama** Country of Origin: **India**



Sløborn

Commissioned by: **ZDF** Produced by: **ZDF Studios**

Language: German Genre: Drama, Mystery, Sci-Fi & Fantasy Country of Origin: Germany



Agatha Christie's Hjerson

Commissioned by:
C More + TV4
Produced by: ZDF Studios

Language: Swedish Genre: Mystery, Crime,

Drama

Country of Origin: Sweden



Stalk

Commissioned by: France

TV

Produced by: Red Hour Productions, Fifth Season

Language: French Genre: Drama

Country of Origin: France



Thank You.



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Television Streaming

Animation



What is Vitrina AI?

Vitrina is the Global

Marketplace Platform for the
Entertainment sector.

Focused on driving Business and Commerce inside the M&E Supply-Chain.



Film+TV Annual B2B Spends: \$255Bn. Across Half a million suppliers PROBLEM-STATEMENT: Finding the right specialist vendors, distributors

Supply-Chain Stages

Number of Vendors Worldwide

Upstream

IP & Content Development

10,000 Vendors

Midstream

Content Production, Post Production

375,000 Vendors

Downstream

Distribution, Marketing, Licensing, Localization

120,000 Vendors

1,000+
Vendor Services and
Specializations

Stories, IP, Storyboarding, Scripting, Legal, Concept Development, Planning, Talent Scouting + 75 more Equipment, Rentals, Talent Crew, Animation, Infra, Virtual Production, VFX Facilities, Logistics, Line Production + 600 more Distribution, Delivery, Marketing, Translation, Localization, Dubbing, Subtitling, Streaming, Broadcast, Inflight, Trailers + 350 more

B2B Expenditure** in Supply-Chain \$255 Bn → & Production \$84 Bn

Post-Production \$17 Bn Content Distribution

\$ 94 Bn

^{*} B2B Companies are 500K. B2C =

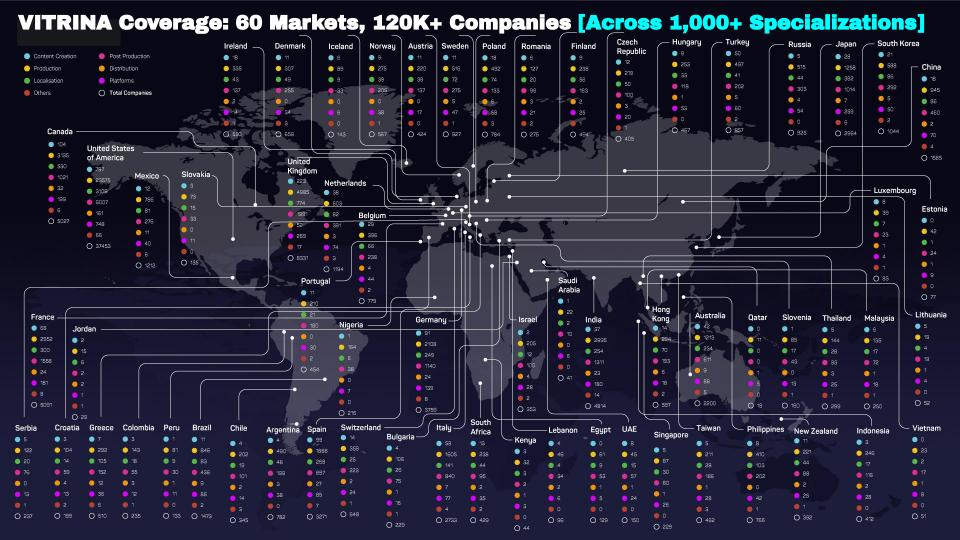
 Vitrina Generates Continuous Intel on Global Productions, Acquisitions & Collaborations



Vitrina Creates Company Profiles
 & Storefronts



Vitrina Pairs Buyer Requirements to Suppliers/ Distributors Result: Vitrina is the world's most powerful marketplace search platform for Film+TV supply-chain!



Vitrina's Members: Business Leaders in Film & Television

Focus Areas	Business Leaders	Vitrina's Functionality
Content and IP	Content Acquisition Leads	Avails IntelContent Sourcing
	Distribution Leaders	List Content CatalogFind Licensees
Competitive & Market Intel	Strategy Leaders & Corp-Dev Execs	Scout PartnersJVs, AcquisitionsMarket Entry
Services, Tech, Infra	Heads of Sourcing, Procurement, Production, Post, Localization	Vendor DiscoverySupplier Intel
	Marketing, Sales and BD	Lead GenerationBuyer Profiling

Our Customers

Global Clientele Across the Entertainment Supply-Chain



Global Corporation



Global Corporation



Global Corporation



Brazilian Media Corp



Animation Co Canada



MNC Production House



MNC Production House



Australian TV Network



Cloud Streaming Enabler



Global Corporation



Global Corporation



Bollywood Studio



Media services



Brazilian Media Corp



Global Streaming Platform [Smart TV O/S]



Post Production Platform



Top Talent Agency



Animation